

D&S/ Davians

Foodservice & Management

• Business • University • Senior Living • K-12 Schools •



• Creative Dining Services • Trends & Concepts •
Specialty Coffee Bars • Exceptional Staff •

Why Choose D&S/Davians?

D&S/Davians Foodservice and Management currently serves the greater Wisconsin area. We provide cafeteria and dining programs within corporate facilities, college & school campuses, and senior programs. Our foodservice program brings exceptional food, service, and atmosphere to any facility! Our outstanding foodservice program begins with a fresh approach to great tasting and innovative foods, served by a staff with the right attitude and extraordinary communication skills. Our employees foster the core values and key strengths of our corporate organization and will deliver the positive results you deserve!



D&S/Davians 100% Customer Satisfaction Guarantee

Why do we offer this iron clad guarantee? Because we are confident in our foodservice program and the people that deliver it! We want our customers to be confident in everything we do. Frankly, it's the right thing to do!

Staff that Stay!

D&S/Davians staff is the reason we are able to set ourselves apart from the others. Through employee training, above average industry compensation, competitive benefits package, staff recognition and support, we are able to boast that 82% of our employees have been with us for more than five years. Their tenure allows D&S/Davians to staff our accounts with experienced and capable people who will meet or exceed your expectations, every time!

Customer Participation

Data shows that 96% of the population within our existing accounts participates daily! Clients tell us that it is important for their population to dine on premise. Ultimately, participation results in higher productivity and an increased perception of the facility. This creates a win-win scenario! Participation fuels a successful café operation, lends to workplace productivity, and fosters a positive perception of your establishment. Our foodservice program provides great incentive to stay onsite!



Partner in Progress

Together we can accomplish . . . Anything!

Current expectations run the gamut. Clients expect delivery of cutting edge programs, technology, communication, and trends. We believe that our spirit of participation will create a solid partnership that will accomplish these goals. . . D&S/Davians Foodservice invests people, time, and money to bring these initiatives to the table! We are happy to provide a pro forma that will show how we can partner to improve your foodservice!

Solid Financial Results

D&S/Davians deliver solid financial results! Ask us how we can deliver good news to your organization!

“At D&S/Davians we know each time a meal is served, we are providing much more than food... we are delivering the D&S/Davians *experience!*”

~ Scott Stellman
President /CEO

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Market Trends in Food & Service

Today's market trends in food and service have never been more important to our clients! The demand for fresh, farm to table, fusion, ethnic options, vegetarian, organics, and healthier foods are expected! Along with these trends come the usual suspects ... burgers, fries, pizza and more! Restaurant quality, convenience, and flexibility are Davians focus!



Along with our spirit of innovation, we bring sustainable dining, social media communication, a cutting-edge nutritional program, cashless transactions, and customer rewards!



Davians delivers a Foodservice program that balances innovation, customer conveniences, company focused initiatives, and so much more. All while delivering solid financial results!

D&S/Davians Foodservice brings exceptional food and service to your table!

D&S/Davians Café Concepts

Delivering the variety, quality, and value our customers demand!

The Silver Spring Deli

Featuring creative sandwiches, deli wraps, Panini, and sub sandwiches. You'll notice the level of quality in our meat & cheese selections, bakery style bread, innovative condiments, and side offerings that enhance any made-to-order sandwich!

Warning . . . Davians Signature Chips are made daily and addictive!

Farmers Market Salad Bar

It's all about fresh vegetables! Then we add quality meats, cheeses, condiments, and cool salad dressings. Davians throws in a splash of organic, a variety of color, and unbelievable pricing to create a freshness destination! For fun we offer the common . . . as well as the uncommon. Kohlrabi, or edamame anyone? This concept is a # 1 seller!

The Flat Iron Grill & Fry Station

Our daily breakfast corner offers a wide variety of made to order, from eggs to cakes to Davians Blueberry Baked Oatmeal. How about an Italian Classic Panini when the lunch bell rings? Side this sizzling Panini with our skinny onion rings and you've got a meal! Keep your eyes open for Davians Daily Bundle to stretch your dollar!

Life is a Crock of Steaming Hot Soup

Each day we feature a variety of made fresh from scratch soups! Included is a healthy option to appeal to those that are looking to cut calories and fat. We offer over 45 homemade soup recipes to assure variety! Nutritional information accompanies all soups offered! Caliente Chicken Baja, Roasted Tomato, and Organic Veggie to name a few!

Baja Burrito Madness

Davians burrito bar mimics those on the open market. We offer over 15 "burrito builders" to create and customize your masterpiece. Add chips, salsa & guacamole and have yourself a fiesta!

Top Chef by Davians

Our presentation entrée sizzles! We provide all of the ingredients to custom build an entrée right before your eyes. We use fresh ingredients; provide loads of options, and an experienced hand to finish the dish. We find this offering draws customers to the cafeteria – to see what's cooking.

Cari-brew Coffee Bar

We have partnered with Caribou Coffee to bring you a great cup of coffee, espresso, or specialty drink! Our coffee bar offers a variety of coffee additions that will lend to the smoothness of Caribou French Roast, balance Caribou Sumatra Blend, or add just the right flavoring to Caribou Daybreak. Ahhh, how about a steaming cup of coffee or if you dare. . . Rocket Fuel, Super Charge, or the French Toast?

Partners in Health & Wellness

He who has health, has hope.
He who has hope, has everything.

Davians Foodservice would like to plant a seed about the growing importance of wholesome and healthier options. With more and more meals being eaten outside of the home it may be time for a healthier choice in foodservice partner, one who can consistently support your wellness initiatives. Davians Foodservice recognizes that wellness must be a strategic initiative, benchmarked to achieve results. It's all about making a healthy change!

✓ Reduce Health Care Costs

Group health care costs have become a major factor in the health of every American business. Given that the majority of Americans depend on their employers for health insurance, every employer has a compelling reason to help their employees be healthy!

✓ On Staff Dietician

Our on staff dietician guides menu creation, nutritional evaluation, and one-on-one support for your group.

✓ Good Choices Everywhere!

Davians Foodservice increases the ratio of nutritionally sound and aggressively priced offerings!

✓ Commitment

This is where good health begins. Our commitment to your Wellness initiatives will show your commitment to the wellness of your group!



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Farmer's Market Salad Bar

The Farmer's Market Salad Bar proudly offers a variety of fresh vegetables, high quality meats and cheese, and healthier choice salad condiments. You will find some offerings are common – while others are unexpected. We throw in a splash of organic, a variety of color, and unbelievable quality which results in a Café Wellness destination!



Top Chef by Davians

Our healthier presentation entrées sizzle! Davians' chefs provide all of the fresh ingredients to custom build an entrée that will be finished right before your eyes. Loads of fresh vegetables, high quality meats & seafood, and lower sodium sauces provide the right choice!

Skinny Baja Burrito

Our burrito bar mimics those on the open market in the restaurant world. We add several healthier options to our bar. Offering over 15 "burrito builders" for customers to create and customized their skinny burrito. Fresh vegetables, wholegrain tortillas, garden fresh salsa, and you have yourself a Fiesta!

D&S/ Davians
www.dsfoods.com

CHANGE 4LIFE

eat well • move more • live longer

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Mary Kelly, MS, RD, CD, CDE



Mary Kelly is Davians Foodservices Registered Dietician and Certified Diabetes educator. She is currently a Health Promotions Services coordinator at Sensia Healthcare, teaching lifestyle awareness classes and providing wellness consulting services for Milwaukee-area businesses. Kelly is also certified by the American Lung Association as a tobacco cessation facilitator. She has worked in various healthcare settings as a clinical dietician and most recently as the Regional Director of Nutritional services for the Wheaton Franciscan Healthcare system. She has taught nutritional courses in the dietetics department at Mount Mary College and MATC. She has also developed and taught numerous community nutrition classes in the areas of weight management, cardiac, diabetes education and women's health.

Educational Focus:

- Nutritional Services within a business or educational environment •
- Diabetes • Weight Management • Cardiac Health •
- Smoking Cessation • Women's Health •



Approximately 40% of the food budget is now spent on food that is eaten outside the home! Together, we can build a healthier foodservice program!

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Partnership begins at
D&S/ Davians front door.



D&S/ Davians

Thank you for taking time to become familiar with D&S/Davians services. We are proud of our commitment to exceptional food and service and look forward to future possibilities!



Proven Partners

- Customer Satisfaction •
- Participation • Financial Results •